Which *Technology* Is Best For You?

Do you have an IT department?
- YES
- NO

YES → Are you okay with spending thousands of dollars on servers?

NO → Do you know how to maintain a network of servers?
- YES
- NO

No but I have a brother-in-law that does

OK WELL... → Would you trust them in your office when you aren't there?

You're too sick to make any decisions today.

Are you feeling dizzy or otherwise ill?
- YES → You're too sick to make any decisions today.
- NO → Do you know that you don't have to?

Are you okay with spending thousands of dollars on servers?
- NO → If your system has an upgrade, do you want it?
- YES → Are you feeling dizzy or otherwise ill?

Do you know that you don't have to?
- YES → If your system has an upgrade, do you want it?

Would you trust them in your office when you aren't there?
- NO → Do you already have perfectly good computers in your office?

Do you already have perfectly good computers in your office?
- YES → Would you like to buy a bunch anyway?
- NO → Who should decide which computers you use?

If your system has an upgrade, do you want it?
- NO
- YES → How do you want the upgrade to happen?

How do you want the upgrade to happen?
- I want updates all the time without any disruption
- In a controlled manner with a complete update managed in my practice
- Periodically, when there is a big overhaul that my vendor manages for me

Would you like to buy a bunch anyway?
- NO
- YES → Who should decide which computers you use?

Who should decide which computers you use?
- My Vendor
- Myself

Are you okay with your vendor managing your servers as well?
- NO
- YES

Client-Server

Cloud-Based

Cloud-Hosted